

# Case Study

When I lived in **Los Angeles** in the early 1990s I sometimes had to drive to **Phoenix (AZ)**, a distance of about  $D = 400$  miles along Interstate 10, on which the **speed limit** was 70 miles per hour (mph).

The **faster** I drove, the faster I got to Phoenix (**good**), but the **greater the chance** I got a **speeding ticket** (**bad**).

Evidently I needed to **choose a compromise driving speed** (not too slow, not too fast) – what's the **best possible compromise**?

This is an example of a problem involving **decision theory**: I have to **choose an action** (here, this corresponds to picking a speed at which to drive) in the face of **uncertainty** (here, I don't know whether or not I'll get a ticket).

We talked about **another decision-theory example** on the first day of class: should a law regulating the **dumping of refuse** from ships into **Monterey Bay** be enacted or not, and if it's enacted will this have a **positive** or **negative effect** on {the environment, the economy}?

There's an established branch of **statistics** (and **economics**) devoted to studying how people can make **optimal choices under uncertainty: decision theory**.

One way to lay out the **principles** of this subject involves thinking about **four ingredients**:

- A set  $\mathcal{A}$  of available **actions**, one of which you will choose;
  - For each action  $a$ , a set  $\mathcal{E}$  of **uncertain outcomes** describing what will happen if You choose action  $a$ ;
- A set  $\mathcal{C}$  of real-world **consequences** corresponding to the outcomes  $\mathcal{E}$ ; and
- A **utility function**  $U$  that quantifies your **preferences** for the consequences  $\mathcal{C}$ , with values of  $U$  living on the number line and (without loss of generality) with **large values** of  $U$  to be **preferred**.

## Setting Up the Problem

Let's pretend that I drive at a **constant rate**  $r$  and that I can achieve **all possible speeds** continuously between **70 and 90 mph**.

Then  $\mathcal{A}$  in this problem just consists of **possible rates**  $r$  of driving speed in the interval  $[r_{lo}, r_{hi}] = [70, 90]$ , and  $\mathcal{E}$  consists of pairs  $[t = \frac{D}{r}, S(r)]$ , where  $t$  is the **travel time** and  $S(r) = 1$  if I get a **ticket** going at rate  $r$  and 0 if not.

$S(r)$  is like a **random draw** from a 0–1 population with  $p(r)$  as the chance of getting a 1 (a **speeding ticket**) and  $[1 - p(r)]$  as the chance of getting a 0 (**no ticket**).

Suppose that **observational experience** has shown me that the probability  $p(r)$  of **getting a ticket** during the journey rises — roughly linearly — from **0** at  $r_{lo} = 70$  mph to around  $p_{hi} = 0.55$  at  $r_{hi} = 90$  mph.

The **hard part of applying decision theory** turns out to be that **all of the utility values have to be on the same scale**, so that you can **weigh the costs against the benefits** of the various possible actions.

Let's say that **speeding tickets** cost  $T = \$150$ , and — if I get one — my **yearly car insurance premium** will go up by  $I = \$75$ .

Those are the **costs of going too fast**, so I also have to try to express the **benefits of getting to my destination faster** in **monetary terms**.

To quantify the **advantage** to me gained by decreasing the travel time, I discover after some thought that I would be **willing to pay** roughly  $F = \$100$  **per hour of reduction in driving time** (I don't like long interstate drives).

L-315

# Maximizing Expected Utility

As noted above, the **utility function** here has **two parts**: the **gain from going faster**, and the **possible loss from getting a ticket**.

At the **slowest rate** I'm contemplating it will take me  $\frac{400}{70} \doteq 5.7$  hours; at the **fastest rate** I'm considering the journey will take  $\frac{400}{90} \doteq 4.4$  hours; and in between the **effective "monetary" gain** to me will be

$$\$F \left( \frac{D}{r_{lo}} - \frac{D}{r} \right) = \$100 \left( \frac{400}{70} - \frac{400}{r} \right). \quad (1)$$

The **monetary loss from the ticket** would be  $\$(T + I)S(r) = \$225 S(r)$ , so the **whole utility function** is

$$\begin{aligned} U(r) &= \$F \left( \frac{D}{r_{lo}} - \frac{D}{r} \right) - \$(T + I)S(r) \\ &= \$100 \left( \frac{400}{70} - \frac{400}{r} \right) - \$225 S(r). \end{aligned} \quad (2)$$

Since **big utility values** are **better** than **small ones**, it seems like I should just find the value of  $r$  that **maximizes utility**, but I can't do that, because  $S(r)$  is **random**: I either **get a ticket or I don't**, and before I start driving **I don't know which**.

People have shown in this situation that the **best you can do** is to

**Maximize the expected value of the utility function**  
(or just **maximize expected utility** for short).

Here the only part of equation (2) that's **random** is  $S(r)$ , which is either **1** with probability  $p(r)$  or **0** with probability  $[1 - p(r)]$ .

(L-316)

## Maximizing Expected Utility

Computing the **expected value** of  $S(r)$  is like working out the **mean** of a population with  $100p(r)\%$  1s and  $100[1 - p(r)]\%$  0s:

$$E[S(r)] = p(r) \cdot 1 + [1 - p(r)] \cdot 0 = p(r). \quad (3)$$

So the **expected utility** to be **maximized** is

$$\begin{aligned} E[U(r)] &= \$F \left( \frac{D}{r_{lo}} - \frac{D}{r} \right) - \$(T + I)p(r) \\ &= \$100 \left( \frac{400}{70} - \frac{400}{r} \right) - \$225 p(r). \end{aligned} \quad (4)$$

Now  $p(r)$  is supposed to be **linear**, with the value 0 at  $r = r_{lo} = 70$  and the value  $p_{hi} = 0.55$  at  $r = r_{hi} = 90$ : this is just the **straight line** equation

$$p(r) = \frac{p_{hi}}{r_{hi} - r_{lo}}(r - r_{lo}) = 0.0275(r - 70). \quad (5)$$

So finally we want to **find** the **value**  $r^*$  of  $r$  that **maximizes**

$$\begin{aligned} E[U(r)] &= \$F \left( \frac{D}{r_{lo}} - \frac{D}{r} \right) - \$(T + I) \frac{p_{hi}}{r_{hi} - r_{lo}}(r - r_{lo}) \\ &= \$100 \left( \frac{400}{70} - \frac{400}{r} \right) - \$6.1875(r - 70). \end{aligned} \quad (6)$$

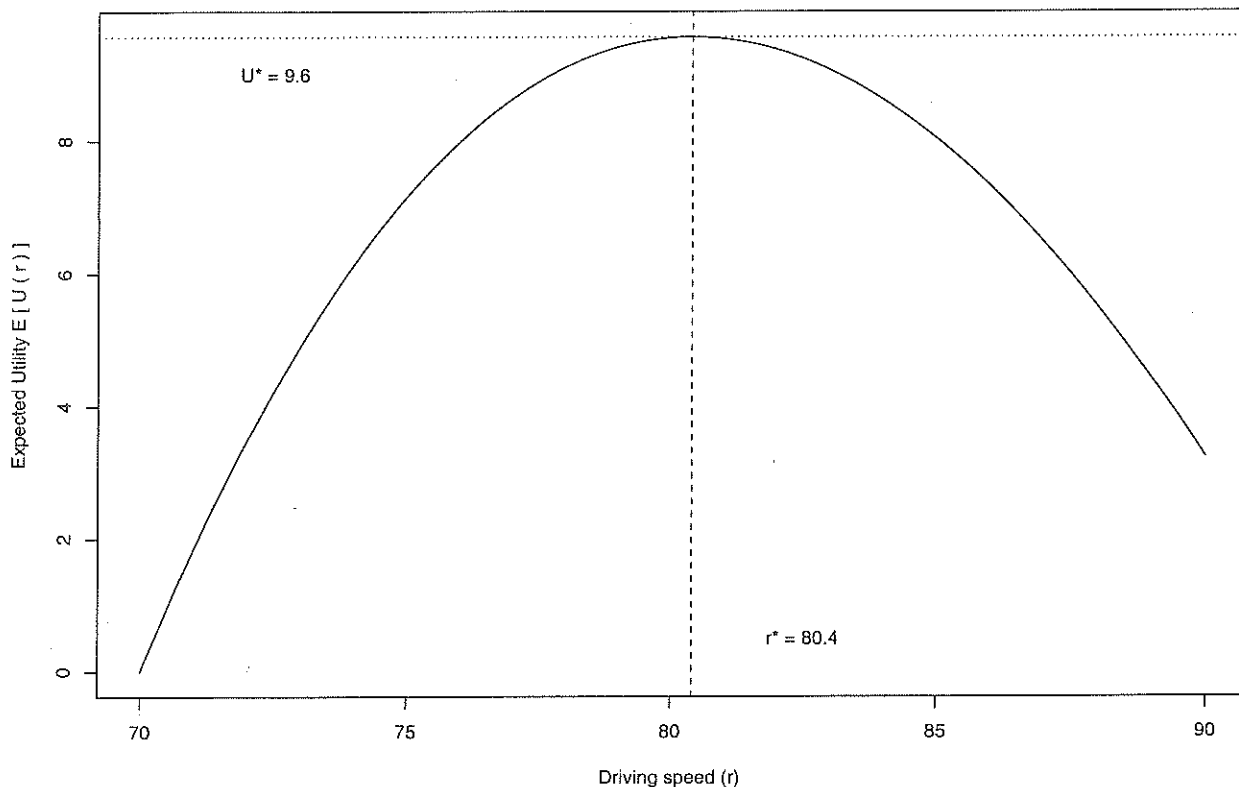
This can be **accomplished** either

(a) by **plotting**  $E[U(r)]$  against  $r$  and **reading off** the **graph** the value  $r^*$  that makes  $E[U(r)]$  the **biggest**, or

(b) by **calculus**.

(L-311) •

# Maximizing Expected Utility



You can see that an  $r$  of about **80 mph** is best with this problem formulation; in fact (**math interlude**), the optimal  $r^*$  is **80.4 mph** — from the graph the **global maximum** of this function occurs at the only place where the **first derivative is 0**:

$$\frac{\partial}{\partial r} E[U(r)] = \frac{FD}{r^2} - \frac{(T + I) p_{hi}}{r_{hi} - r_{lo}}, \quad (7)$$

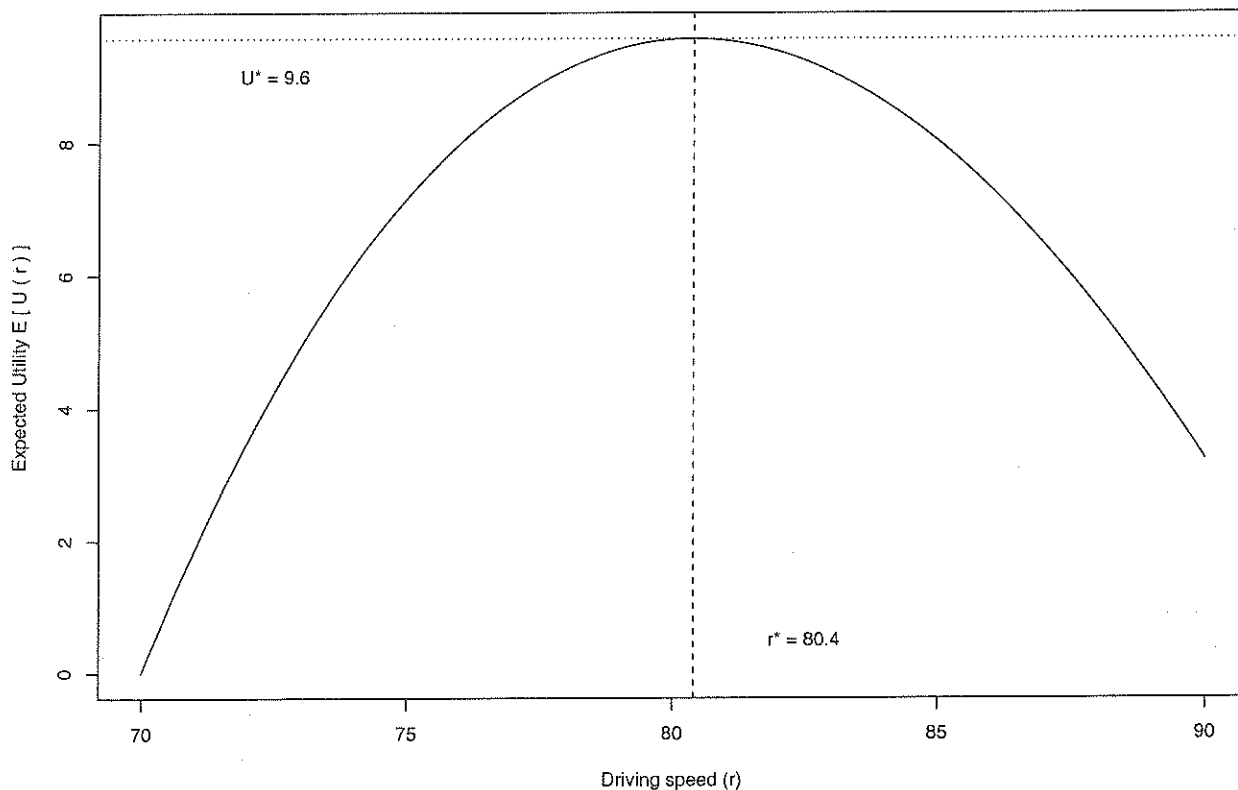
which when set to 0 yields the **solution**

$$r^* = \sqrt{\frac{FD(r_{hi} - r_{lo})}{p_{hi}(T + I)}}. \quad (8)$$

With the **constants** as given in the setup here the **optimal speed** is **80.4 mph**, and at that speed my **chance of a ticket** is about **29%**.

L-318

# Sensitivity Analysis



Notice, however, that the **biggest possible value**  $U^*$  of  $E[U(r)]$  is about \$9.60, and if I wanted to have a **0% chance** of getting a speeding ticket (by driving at  $r = 70$  mph) the expected utility value from driving the speed limit is **\$0**; in other words, I'm only **avoiding the loss of about \$10 worth of time** while running a **substantial risk** of getting a ticket; in other words, this conclusion is **rather fragile**.

Another way to see this is to do a **sensitivity analysis**, varying some of the **constants** in the setup (which were only guesses, after all) to see how **stable** or **non-stable** the conclusion is.

For example:

- If I'm wrong about  $F$  and the right value is **10% larger** than specified above, how much does  $r^*$  change?
- If my estimate of  $p_{hi}$  is **too low by 20%**, how much would that affect  $r^*$ ?

(L-319) •

# Sensitivity Analysis (continued)

The optimal  $r^*$  obtained above was

$$r^* = \sqrt{\frac{FD(r_{hi} - r_{lo})}{p_{hi}(T + I)}}.$$

Because of the **square root**, increasing  $F$  by **10%** would increase  $r^*$  by about **5%**, and increasing  $p_{hi}$  by **20%** would decrease  $r^*$  by about **10%**.

For instance, with the constants as given except that  $F$  goes from **\$100** to **\$110**,  $r^*$  would rise from **80.4 mph** to **84.3 mph**, and with the constants as given except that  $p_{hi}$  goes from **0.55** to **0.66**,  $r^*$  would drop from **80.4 mph** to **73.4 mph** — you can see that the conclusion is **fairly non-stable**.

**Another question** that should always be asked is: How would you **modify the basic problem formulation** — what would you add to (or take away from) it — to make it **more realistic?**

Here are some **ideas** in this problem:

- The most important missing ingredient is that **my chance of getting in an accident would also rise** with  $r$ , and this would **increase the cost of going faster**.
- Speeding tickets are typically **graduated in fee**: 0–10 mph over the limit costs  $T_1$ , 10–20 mph over costs  $T_2$ , ...
- You should add (say) **20 minutes** to the journey time to **process the speeding ticket**, which would act like a **further penalty**.
- The relationship between **speed** and **ticket probability** is almost certainly **not linear**; a bowl-shaped-up **parabola** having the value 0 at 70 mph would probably be more like it.
- I can't really drive at a **perfectly constant rate**, and therefore the **time it takes me is also random**.

*(1-320)*

## Other Examples

- Personally, on further reflection I'm not happy at having to suffer almost a **30% chance of getting a ticket** at the optimal speed, so that means that I've **over-valued the time I'll save** by going faster; and so on.
- 

Here are **two other decision-theory examples**, both from the **health sciences**:

- How **often** should women get **mammograms**?

The **more often** the **better** for finding breast cancer (**benefit**), but mammograms are **not free**, and there are risks of **false positives** (costs).

Evidently the **older** a woman is, the **more often** she should be screened; is there an **optimal age** to start getting mammograms?

People have used **decision theory** to arrive at the current recommendations: **once a year starting at age 45–50**, unless you have a **family history of breast cancer** (in which case you should start **earlier**) or you have one of the **BRCA genes** (maybe **more often than once a year** would be best).

- One way to measure the **quality of health care in a hospital** is to compare the **observed mortality** of its patients with the mortality you would have **expected** given how **sick** the hospital's patients are when they're **admitted** to the hospital.

This requires a method for **measuring patient sickness at admission**.

Typically there will be on the order of **100 variables** in each patient's medical record that are **relevant to admission sickness**.

The **more variables the better** for making **good predictions** of who will live and who will die (**benefit**), but variables differ in how much they **cost** to collect data on — what's the **optimal subset of sickness variables**?

(L-321)



## Other Examples (continued)

With **colleagues** I've thought carefully about **this problem**:

- Keeler E, Kahn K, Draper D, Rogers W, Sherwood M, Rubenstein L, Reinisch E, Kosecoff J, Brook R (1990). Changes in sickness at admission following the introduction of the Prospective Payment System. *Journal of the American Medical Association*, 264, 1962–1968 (with editorial comment, 1995–1997).
- Fouskakis D, Draper D (2008). Comparing stochastic optimization methods for variable selection in binary outcome prediction, with application to health policy. *Journal of the American Statistical Association*, forthcoming.
- Fouskakis D, Ntzoufras I, Draper D (2009). Bayesian variable selection using cost-adjusted BIC, with application to cost-effective measurement of quality of health care. *Annals of Applied Statistics*, forthcoming.
- Fouskakis D, Ntzoufras I, Draper D (2009). Population-based reversible jump MCMC for Bayesian variable selection and evaluation under cost constraints. *Journal of the Royal Statistical Society, Series C*, forthcoming.

We've used **decision theory** to show people how to choose subsets of sickness variables that achieve **good cost-benefit trade-offs**.

- A **good book on decision theory** in the **health sciences** is

Parmigiani G (2002). *Modeling in Medical Decision Making: A Bayesian Approach*. New York: Wiley.

- One last idea: **experimental design** and **sample survey design** are really **decision problems** — what's the **optimal (cost-benefit-tradeoff) data-gathering strategy**, when you're **uncertain about how the data will come out**?